

Corporate Data:

Michelle Wier, Founder

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CAGE: 895X2

UEI: F7RFW6UC8EC7

CONTRACT #: 47QRAA22D006N

Codes & Certifications:

SCHEDULE: MAS NAICS: 541611

- Women Owned Small Business
- Fellow American College of Medical Practice Executives
- Provider Enrollment
 Specialist Certification





Differentiators:

- Innovation and transformation focused approach.
- 30+ years healthcare leadership, financial management, operations experience.
- Patient and provider centric solution mindset.
- Significant focus on digital automation solutions to bring operational efficiency.
- Experienced speakers at regional and national health care educational events.

Vision to Value:

Vision to Value defines our approach. Leading our health care clients to identify the "value" opportunities within their organization sets them apart in an industry facing growing competition. In our experience, "value" encompasses much more than reimbursement and should exist as an organizational imperative across all points of the medical practice regardless of structure, ownership, or affiliation. From operational efficiency to the customer experience, "value" should be embraced as the standard from the front desk to the clinical teams and administration.

Core Competencies:

- Medical practice management
- Financial management
- Provider enrollment / insurance credentialing
- Process improvement
- Service line development
- Digital automation

- Revenue cycle management
- Operational workflow
- Lean process improvement
- Project management
- Leadership and staff development

Corporate Experience:

Pullman Regional Hospital

- Practice consolidation feasibility analysis
- Revenue cycle lean workflow redesign
- 3 year engagement supporting client through inhouse grooming of future executive director
- Multiple process improvement initiatives
- Improved patient access and revenue streams
- Improvement in Days in AR by 60 days.

MarinHealth Medical Network

- Developed full service provider onboarding process across multiple entity affiliations.
- Facilitated full onboarding of over 220 providers.
- Reduced delays and improved provider experiences.

Sierra Spine Institute

- Developed monthly analytics report encompassing productivity, revenue cycle and financial data.
- Business consulting, strategic planning, guidance

Yakima Valley Memorial Physicians

- Registration process evaluation and restructure.
- Process improvements will produce a 48% decrease in registration time. Implementation in process.





SIERRA'SPINE

INSTITUTE



V2V Clients Typically Experience 2 to 3 times ROI