

Corporate Data:

Michelle Wier, Founder

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CAGE: 895X2

UEI: F7RFW6UC8EC7

CONTRACT #: 47QRAA22D006N

Codes & Certifications

SCHEDULE: MAS NAICS: 611430

Subject Matter Training in:

- Women Owned Small Business
- Fellow American College of Medical Practice Executives
- Provider Enrollment Specialist Certification





Differentiators:

- Innovation and transformation focused approach.
- 30+ years healthcare leadership, financial management, operations experience.
- Patient and provider centric solution mindset.
- Significant focus on digital automation solutions to bring operational efficiency.
- · Experienced speakers at regional and national health care educational events.

Vision to Value:

Vision to Value defines our approach. Leading our health care clients to identify the "value" opportunities within their organization sets them apart in an industry facing growing competition. In our experience, "value" encompasses much more than reimbursement and should exist as an organizational imperative across all points of the medical practice regardless of structure, ownership, or affiliation. Let us train your teams to embrace "value management" as the standard across the organization.

Core Competencies:

- Management 101 New & Emerging Leaders
- Transformational Leadership
- Leadership Resilience
- Critical Thinking
- Operational Workflow
- Customer Service
- Project Management
- Communicating with Difficult People

Highly Experienced in:

- Revenue Cycle Management
- Medical Practice Management
- Financial Management
- Process Improvement
- Digital Automation
- Communication

Corporate Experience:

Pullman Regional Hospital

- New Leaders Management Training
- 20-hour program

Yakima Valley Memorial Physicians

- Leadership Development Training
- 40 hour training program w/CAPSTONE project

Medical Group Management Association

- Leadership Resilience
- Tackling the Cost of Care
- Leadership Partners: Sharing the Load
- DOWNTIME Medical Practice Process Improvement

Healthcare Financial Management Association

 Using your Data Advantage to Tackle Transformation

AHA - Rural Healthcare Conference

- Plan for Retention Focused Recruitment
- Transformation Super Powers
- Leadership Resilience









American Hospital

Advancing Health in America

MCMA.



